

Financial Outlook for FY2018

Apr 25, 2019



(Cautionary Statement)

Statements made in this material with respect to Sumitomo Chemical's current plans, estimates, strategies and beliefs that are not historical facts are forward-looking statements about the future performance of Sumitomo Chemical. These statements are based on management's assumptions and beliefs in light of the information currently available to it, and involve risks and uncertainties. The important factors that could cause actual results to differ materially from those discussed in the forward-looking statements include, but are not limited to, general economic conditions in Sumitomo Chemical's markets; demand for, and competitive pricing pressure on, Sumitomo Chemical's products in the marketplace; Sumitomo Chemical's ability to continue to win acceptance for its products in these highly competitive markets; and movements of currency exchange rates.

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(Reference)

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Outlook for FY2018

Unit; billions of yen

	Previous Forecast	Revised Forecast	Difference	Ratio
Sales revenue	2,410.0	2,318.0	△92.0	△3.8%
Core operating income	220.0	204.0	△16.0	△7.3%
Non-recurring items	(△30.0)	(△21.0)	9.0	-
Operating income	190.0	183.0	△7.0	△3.7%
Net income attributable to owners of the parent	120.0	118.0	△2.0	△1.7%
Exchange rate(yen/\$)	110.86	110.92		
Naphtha price(yen/KL)	49,900	49,500		

Unit; billions of yen

		Previous Forecast	Revised Forecast	Difference
Petrochemicals & Plastics	Sales revenue	770.0	757.0	△13.0
	Core Operating Income	57.0	61.5	4.5
Energy & Functional Materials	Sales revenue	285.0	283.0	△2.0
	Core Operating Income	22.0	23.0	1.0
IT-related Chemicals	Sales revenue	405.0	397.0	△8.0
	Core Operating Income	26.0	26.0	0
Health & Crop Sciences	Sales revenue	380.0	338.0	△42.0
	Core Operating Income	42.0	19.5	△22.5
Pharmaceuticals	Sales revenue	515.0	492.0	△23.0
	Core Operating Income	81.0	80.5	△0.5
Others & Adjustments	Sales revenue	55.0	51.0	△4.0
	Core Operating Income	△8.0	△6.5	1.5
Total	Sales revenue	2,410.0	2,318.0	△92.0
	Core Operating Income	220.0	204.0	△16.0

(Reference)

